

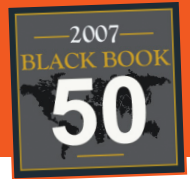


Delivering Excellence in Software Engineering



Rated the top Eastern European ITO service provider.
The only regional company positioned among global "Leaders"

IT buyers' leading choice CEE outsourcing vendor



EPAM Systems - The Leading IT Outsourcing Value Proposition

EPAM Systems leads the Central and Eastern European IT outsourcing industry in nearly all major independent classifications. EPAM's value proposition for clients in North America and Europe spearheads the market by combining:

- **Leadership. Independently rated #1 in Central & Eastern Europe by 7 awards in the last 3 years**
- **Eastern Europe's largest software engineering resource (3300+), for maximum scalability**
- **Extensive outsourcing experience. Founded in 1993 with 20 million hours of successfully completed projects**
- **Unmatched scalability & risk-mitigation via geo-diverse delivery: Hungary, Russia, Belarus, & Ukraine**
- **Stability & Security. EPAM leads the CEE's ITO industry in: Revenues, Profitability, Transparency, Security and IPR protection**
- **Efficiency & Quality. Most mature and advanced SDLC management tool designed specifically for distributed development using RUP and Agile methodologies. 270 man years of development since 1998. 3100+ users have proven the time & cost savings, as well as benefitted from the increased transparency, traceability and risk management from the tool**

Experience, Scalability, Efficiency and Leadership

EPAM's software development, re-engineering, testing, maintenance and support services are globally recognized as the leading value in the regional ITO market. The company's 3300-strong engineering staff from offshore centres in Hungary, Russia, Belarus, and Ukraine work synergistically with the client support and delivery teams in USA, UK, Germany, and Russia.

Clients can choose from several tailored delivery models to provide the perfect fit for their specific technology and contractual needs. Combining the best development processes, the leading horizontal technology expertise with proven vertical domain knowledge, gained from complex projects for our globally recognized clients, EPAM is the most balanced choice to ensure your outsourcing goals are achieved.

Some EPAM Customers



Delivery and Commercial Models

- Fixed Price Delivery
- SLA based
- T&M
- T&M Inception-Elaboration, with Fixed Price Construction
- Dedicated Offshore Development Center

Development Methodologies

- RUP
- Agile (Scrum, XP)

Industry Domain Expertise

- Software Product Vendors and ISVs
- Telecommunications
- Financial Services
- Insurance
- Travel and Hospitality
- Media, Entertainment and Publishing
- Energy

Major Technology Focus

- Java EE (SOA, Web & Desktop Applications)
- .NET 2.0/C# (SOA, MSMQ, Windows Communication Foundation)
- SAP NetWeaver (xApps, WebDynpro, EP, BW, XI)

For more information

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